# Retail Management Certificate

## **RMC Advisory Council Meeting**

### DETAILS

Date:	Tuesday, December 8, 2015 Conference Call
Time:	11:00 am – 12:00 pm ET

#### AGENDA & MINUTES

11:00-11:05	Welcome	Carol Abel
	Introductions	
	<ul> <li>Overview of Council Members (see Attachment #2 - RMC</li> </ul>	
	Advisory Council Roster)	
	• Carol Abel introduced the new members of the Council.	
	<ul> <li>Carol Abel requested feedback on the minutes from the</li> </ul>	
	October 29 call. There were no comments from the	
	Council Members.	
11:05-11:25	Update on Recent Expansion	Cherie Phipps
	<ul> <li>Cherie Phipps provided a brief overview of the current</li> </ul>	
	brick & mortar campuses in the US. See US Map in	
	Attachment #6 - RMC Summary.	
	<ul> <li>Tennessee (see Attachment #3 - RMC Tennessee Expression</li> </ul>	
	of Interest Form)	
	<ul> <li>Cherie Phipps provided an update on the recent</li> </ul>	
	expansion in Tennessee and described the use of	
	Attachment #3 - RMC Tennessee Expression of Interest	
	Form in the state.	
	• Iowa	
	<ul> <li>Cherie Phipps provided an update on the recent</li> </ul>	
	expansion in Iowa.	
	Q&A with Council Members	
	<ul> <li>Harold Lloyd expressed interest in reaching out to</li> </ul>	
	states if needed. He stated that Alabama and Georgia	
	have a similar structure to Tennessee and may have a	
	similar interest level.	
	<ul> <li>Bev Lynch mentioned that Rob Ikard spoke extensively</li> </ul>	
	at their annual meeting about the success of the	
	program.	
	• Chuck Joseph agreed that it is the Retailers that need	
	to showcase the initial interest. He is interested in	
	using the Expression of Interest Form going forward in	
44.05 44.45	his area.	Canal Albal
11:25-11:45	Overview of 2016 RMC Summit	Carol Abel
	Mission Statement	
	Target Audience	
	<ul> <li>Agenda Overview (see Attachment #4 - 2016 RMC Summit</li> </ul>	



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		[ ]
	Draft Agenda)	
	<ul> <li>Carol Abel provided an overview of the RMC Summit</li> </ul>	
	and walked the Council Members through the Draft	
	Agenda.	
	Q&A with Council Members	
	<ul> <li>Aileen Munster recommended that we include "retailers</li> </ul>	
	speaking to retailers" in the agenda.	
	<ul> <li>Bev Lynch requested some promotional materials in</li> </ul>	
	December so that attendees can be save-the-date and	
	include it in their budgets.	
	<ul> <li>Joan Toth asked for clarification on the expected</li> </ul>	
	attendance. Carol Abel stated the anticipated	
	attendance is approximately 75-100 people. Joan Toth	
	also requested some marketing materials – website	
	banner, promo content, etc.	
	<ul> <li>Harold Lloyd recommended having 4-5 students that</li> </ul>	
	can provide testimonials. Harold Lloyd volunteered to	
	moderate the panel if needed.	
	<ul> <li>Chuck Joseph recommended that we have</li> </ul>	
	representatives from community colleges express their	
	viewpoints and provide testimonials.	
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#### Resource Documents:

Attachment #2 - RMC Advisory Council Roster Attachment #3 - RMC Tennessee Expression of Interest Form Attachment #4 - 2016 RMC Summit Draft Agenda Attachment #5 – n/a

Attachment #6 - RMC Summary Attachment #7 - RMC Advisory Council Overview Attachment #8 - FMI ANTITRUST STATEMENT

