Brian Swenseth

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Objective

The objective of this resume is to demonstrate my experience and Educational history to apply for a Curriculum Reviewer for Lake Region State College – Dakota Precision Ag Center.

Experience

High Plains Equipment - Store Manager

1/2014 - Current

Successfully orchestrate the sale of new and used equipment throughout the location sales territory by providing the necessary key resources: people, time, and personal leadership. Successfully achieve targeted parts and accessories profitability. Support staffing and development to achieve all key results in alignment with company values. Maintain the building and ground in a cost effective manner as well as general communications to provide a safe, pleasant, and efficient working environment for employees and customers.

High Plains Equipment – Precision Farming Manager

7/2011 - Current

Provide precision farming customer support to ensure customers receive timely and effective help resolving issues and questions with they precision farming technologies. Effectively provide technical support to ensure employees receive timely and effective help resolving issues and questions with precision farming technologies. Successfully provides continuous company wide precision farming sales support, integration, and training to parts, service and sales department staff in ways that increase their selling capabilities and performance.

Twete Incorporated – Mechanic/Precision Farming Tech

7/2001 - 6/2011

Assisted in the set up of farm implements and completed initial quality checks of new farm equipment. Installed setup, and calibrated assisted steering controls, precision application controls, precision harvesting monitors, and RTK guidance equipment.

Education

Argosy University Chicago – Masters of Science in Management 2008 - 2011

Student Body Vice President 2009-2010

University of North Dakota – Bachelors of Science - Psychology 2004-2008

Public Relations Officer – Student Psychological Association 2007-2008

Undergraduate Student Representative – Psychology Curriculum Committee 2007-2008

Skills

Proficient in Microsoft Office

Webpage Design

Up-to-date on all Case IH Precision Farming courses taken through Case IH's WebUniversity's online and in class training