

<u>List of OER Material: Missoula College_Entrepreneurship Program</u>

OER Material: Entrepreneurship Program Material	Form
Course Descriptions F	PDF
Course List Within Entrepreneurship F	PDF
Program Overview F	PDF
OER Material: BMKT 240: Advertising	Form
BMKT 240 Course Syllabus	PDF
BMKT 240 Course Materials	PDF
OER Material: BMGT 299: Capstone	Form
BMGT 299 Course Syllabus	PDF
BMGT 299 Course Materials	PDF
BMGT Units 1-11 Course Materials and Assignments (22 documents included)	PDF
Unit 1 Course Materials	
Unit 1 Assignment: Criteria Rating System	
Unit 2 Course Materials	
Unit 2 Assignment: Organization and Formation	
Unit 3 Course Materials	
 Unit 3 Assignment: Legal Forms of Business Ownership 	
Unit 4 Course Materials	
Unit 4 Assignment: Site Selection Analysis	
Unit 5 Course Materials	
Unit 5 Assignment: Market Research	
Unit 6 Course Materials	
Unit 6 Assignment: Business Insurance	
Unit 7 Course Materials	
Unit 7 Assignment: Business Policies	
Unit 8 Course Materials	
Unit 8 Assignment: Proof of Concept	
Unit 9 Course Materials	
Unit 9 Assignment: Loan Proposal and Business Plan Bullets	
Unit 10 Course Materials	
Unit 10 Assignment: Financing	
Unit 11 Course Materials	
Unit 11 Assignment: Final Case Study	
OER Material: BMKT 114: Psychology of Selling	Form
	PDF
BMKT 114 Course Materials F	PDF
BMKT 114 Units 1-9 Course Materials and Assignments (10 documents included)	PDF
Unit 1 Course Materials: Establishing Trust	
Unit 2 Course Materials: The Discovery Process	
Unit 3 Course Materials: Problem Analysis	



Entrepreneurship Program

Unit 4 Course Materials: Discovery Agreement

Unit 5 Course Materials: Benefits NOT Features

• Unit 7 Course Materials: Supporting the Buying Decision

Unit 7 Assignment: FLIRUnit 7 Assignment: OnStar

Unit 8 Course Materials: Full Circle

• Unit 9 Course Materials: Operational Financial Justification

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