

Memorandum of Understanding

Lord Fairfax Community College and Saylor Academy

1/26/17

This memorandum of understanding (MOU) describes the work of Lord Fairfax Community College (LFCC) with Saylor Academy as part of LFCC's U.S. Department of Labor TAACCCT grant entitled Knowledge to Work. As part of this grant, LFCC developed an online portal called HigherEd.org that provides a new type of learning ecosystem in which users may develop personalized learning plans tied to national competency frameworks and free and low-cost learning resources.

With this partnership, LFCC will make Saylor Academy's courses available through the portal, LFCC and Saylor Academy will work to promote one another's efforts in various ways, and Saylor Academy will seek additional funding in order for them to create and curate additional open educational resources aligned to the competencies on HigherEd.org.

LFCC will:

1. Place Saylor Academy's logo prominently on the portal as a partner.
2. Include Saylor Academy's courses in the portal as learning resources.
3. Place a banner advertisement for Saylor Academy on the search results page of HigherEd.org.
4. Help promote Saylor Academy through a variety of outreach and marketing efforts such as email distribution lists, blog posts, newsletters, publications, conference presentations, social media, webinars, and other outlets where appropriate.
5. Provide data to Saylor Academy about site usage, links, and other relevant tracking of users.
6. Work to promote the acceptance of Saylor Academy's American Council on Education (ACE) reviewed courses for transfer credit at LFCC.

Saylor Academy will:

1. Place the HigherEd.org logo and a link to the portal prominently on the Saylor Academy website as a partner.
2. Provide LFCC staff with metadata for their courses.
3. Help promote the portal through a variety of outreach and marketing efforts such as email distribution lists, blog posts, newsletters, publications, conference presentations, social media, webinars, and other outlets where appropriate.
4. Assist with making the portal sustainable by helping to identify and approach partners that will provide additional funding for Saylor Academy to create and curate additional open educational resources aligned to the competencies on the HigherEd.org portal.
5. Assist LFCC in seeking funding to make the HigherEd.org sustainable with additional grant support.

Neither party will be liable to the other under or relating to this MOU for any direct or indirect, special, economic or consequential loss or damage or loss of revenue, profits, goodwill, bargain,

opportunities or loss of anticipated savings whether caused by negligence or otherwise and whether or not that party was aware or should have been aware of the possibility of such loss or damage.

The parties accept that this agreement will not limit the freedom of members of the parties from engaging in activities and research within the same field that is covered by this agreement.

The LFCC contact for this MOU is:

John Milam, Ph.D.
Executive Director
Knowledge to Work, DOL TAACCCT Grant
Lord Fairfax Community College
173 Skirmisher Lane
Middletown, VA 22645-1745
(540) 868-7249
jmilam@lfcc.edu


The Saylor Academy contact for this MOU is:

Jeff Davidson
Director of Strategic Relationships
Saylor Academy
1875 Connecticut Ave NW
10th Floor
Washington, DC 20009
jeff.davidson@saylor.org

This MOU will commence on the date of its signing and conclude on the twelfth month anniversary of the signing. After this period the parties will review the MOU and may choose to extend it, provided that all parties are agreed that the arrangement should continue.

It is anticipated that each year, Saylor Academy and LFCC will review and revise the specific collaborative activities and commitments for the upcoming year.

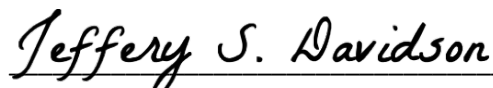
This agreement may be terminated at any time by either party for any reason upon ninety days written notice to the other party.



John Milam, Ph.D. Executive Director, LFCC K2W Grant

1/26/17

Date



Jeff Davidson, Director of Strategic Relationships, Saylor Academy

01 / 27 / 2017

Date

Knowledge to Work (K2W):

A Portal for Competencies and Individualized Learning

Lord Fairfax Community College (LFCC)

173 Skirmisher Lane

Middletown, VA 22645-1745

KnowledgeToWork.com

HigherEd.org

LFCC.edu



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