

NMJC Press Release

June 9, 2015

NMJC Starts New HAZMAT Training

New Mexico Junior College Training and Outreach staff members have expanded their Commercial Driver's License (CDL) training offerings with a new Hazardous Materials (HAZMAT) Endorsement Prep Training.

The new, one-day (8am-1pm) training kicks off June 15 and is designed for current CDL holders to prepare for the written HAZMAT test and to add this endorsement to their CDL licenses. The training is \$75.

"This training is a great way to help current CDL drivers to expand their endorsements on their licenses and to open up their potential to haul more materials and even bring in higher salaries," said NMJC Transportation Director Luisa Ruiz.

Ruiz said students taking this training will be able to train for five hours and then head to the local Department of Motor Vehicle (DMV) office and take their written HAZMAT test.

The new HAZMAT Training is the second training NMJC's Training and Outreach Department has added to their CDL programs in the last six months.

"We are always trying to expand our training offerings to keep pace with local industry needs and to ensure we are providing industry the most qualified employees possible," said Ruiz.

For more information about the training, please call Ruiz at 575-492-2651 or email lr Ruiz@nmjc.edu.

FOR IMMEDIATE RELEASE

Feb. 5, 2016

NMJC's One Week CDL Program Celebrates One Year with BIG Results
(Hobbs, NM) NMJC's Training and Outreach (T&O) staff had a crazy idea more than a year ago—to expand its commercial driver's license (CDL) program, which at the time, had only a three-week training. Now, that idea has paid off in a big way for the college with a state- and regionally recognized One-Week CDL Training Program.

The One-Week CDL Training was developed through a \$2.5 million Trade Adjustment Assistance Community College and Career Training (TAACCCT) grant through the Department of Labor. The purpose of the grant was to develop several short-term workforce trainings to meet industry employment demands. TAACCCT grant team members and Luisa Ruiz, Director of Transportation at NMJC, launched the One-Week CDL Training Program in February 2015.

“We quickly realized that there was a need for more training opportunities to better accommodate drivers with varying levels of truck driving skills and experiences,” said Ruiz.

Since the inaugural training Ruiz and Alejandro Ojeda, One-Week CDL instructor, have had 20 trainings with nearly 60 trainees through the new program. More than 91 percent of students who completed the one-week training have received their CDLs.

“It has been a great privilege to meet and teach the wonderful people of Hobbs, NM and the surrounding area,” said Ojeda. “I sincerely hope to have many more great years with NMJC and help expand the exciting programs we have created to help enrich people's lives that desire to improve their future.”

Ruiz and T&O staff did not stop there. In July, they unveiled the Two-Week CDL Training for intermediate-level drivers. The one and two-week programs increased CDL training output for T&O by 75 percent.

“The addition of the One- and Two-Week trainings allow us to respond better to the needs and experiences of our students and to more effectively reach them,” said Ruiz.

Ruiz has also added a new HAZMAT Prep Training that is designed to help students prepare for the HAZMAT endorsement test through the state.

Staff with the T&O Division specialize in offering workforce development and customized training for the region’s industries. And while Oil and Gas training has been a large part of the workforce training at NMJC, T&O staff have developed several trainings spanning the energy industry and more.

Larry Hannah Training and Outreach Center is also available for companies and organizations to host board, community and safety meetings. The facility is located at 4000 W. Millen, Hobbs, NM.

For more information about any of these items, please call Rachel Gallagher at 575-492-4716.

FOR IMMEDIATE RELEASE

Jan.7, 2016

NMJC Training and Outreach launches Instrumentation & Controls trainings with huge savings to kick off the new year

(Hobbs, NM) Starting in February, the NMJC Training and Outreach (T&O) Division will offer students hundreds of dollars in savings in the brand new Instrumentation and Controls (I&C) Program. Short-term trainings through this new program that includes instrumentation, basic electrical, mechanical maintenance and electrical maintenance, will be available for only \$40 each.

“We want to stay ahead of the curve to help boost local workforce skills and employment opportunities during the oil and gas industry slowdown,” said NMJC T&O Vice President Jeff McCool. “At these prices, students can potentially save thousands of dollars depending on how many I&C trainings they complete, and gain valuable skills for many different areas of employment.”

The Instrumentation and Controls Program kicks off its first trainings Feb.2 and Feb.3, 7am-4pm with Workplace Safety including OSHA 10 certification. There are numerous other trainings through this program scheduled from February through June.

Other new programs and trainings include the Lease Pumper and Math for the Oilfield trainings as well as One-, Two- and Three-Week CDL Trainings.

These programs directly impact the local oil and gas production industry, but also offer other skills that can benefit other industries as well, including manufacturing, electrical and industrial maintenance and treatment plants.

Larry Hannah Training and Outreach Center is located at 4000 W. Millen, Hobbs, NM.

For more information about any of these items, please call Rachel Gallagher at 575-492-4716.

FOR IMMEDIATE RELEASE

June 25, 2015

NMJC Training and Outreach Launches New Trainings and Programs

(Hobbs, NM) NMJC's Training and Outreach (T&O) Division is staying ahead of the curve and offering new trainings to help boost local workforce skills and employment opportunities during the oil and gas industry slowdown.

"Industry outlooks continue to show that despite a slowdown in the drilling side of the oilfield, the production side along with employment opportunities related to that part of the oilfield remain strong," said NMJC T&O Vice President Jeff McCool. "We have developed our trainings to meet industry demand in our area and have many new trainings that help feed the increased demand on the production side."

Some of these new programs and trainings include Instrumentation and Controls, Lease Pumper and Math for the Oilfield trainings as well as a new Two-Week CDL Training that targets intermediate level drivers. All these new programs directly impact local oil and gas production industry, but also offer other skills that can benefit other industries as well, including manufacturing, electrical and industrial maintenance. and treatment plants.

The new Instrumentation and Controls Program kicks off its first trainings next week, Sept.14 & 15, 8am-5pm with Workplace Safety including OSHA 10 certification, and Sept. 17&18, 8am-5pm with Maintenance Tools & Fasteners. This program has several trainings in which students may specialize in Basic Industry Skills, Mechanical Maintenance, Electrical Maintenance, or Electrical & Instrumentation individually, or complete certifications in all areas.

NMJC's T&O Division will also unveil its new Lease Pumper Training Oct.5-16, 8am-5pm. The 10-day training is designed to give students a basic understanding of the duties of a Lease Pumper, including safe work practices, downhole fundamentals, lift mechanisms, tank battery operations, daily production gauging and analysis, crude oil sales and record keeping. Students successfully completing this training will be certified in OSHA 10 and receive training in Microsoft Excel and Word, specifically for production analysis.

"Simple things like accurate measurements, calculations, and basic computer skills are an important part of a pumper's job," said Kelly Tooker, Director of Oil and Gas Technology. "Our students will receive valuable training in these areas as well as the overall production process."

Aside from the new Lease Pumper Training, Tooker recently unveiled a new Math for the Oilfield training. This course was designed to meet the needs expressed by oil companies. Math skills including accurate measurements & calculations are key for both surface & downhole work. Upcoming Math for the Oilfield trainings will be Sept.16, and again Sept.30, Oct.22, and Oct.29. All trainings are six hours from 8am-2pm. This training is also a prerequisite for the Lease Pumper training.

Another area of the local and regional workforce that is holding strong in employment opportunity is the trucking industry. NMJC's T&O staff have continued to add CDL training opportunities to keep up with this demand. Earlier this year, Luisa Ruiz, Director of Transportation, added the One-Week CDL Training and in July, she unveiled the Two-Week CDL Training. These programs were designed to complement the original Three-Week CDL Training. The One-Week training is designed for drivers with advanced skills, the Two-Week program for intermediate-level drivers and the Three-Week for beginners.

“We quickly realized that there was a need for more training opportunities to better accommodate drivers with varying levels of truck driving skills and experiences,” said Ruiz. “The addition of the One- and Two-Week trainings allow us to respond better to the needs and experiences of our students and to more effectively reach them.”

Ruiz has also added a new HAZMAT Prep Training that is designed to help students prepare for the HAZMAT endorsement test through the state.

Staff with the T&O Division specialize in offering workforce development and customized training for the region's industries. And while Oil and Gas training has been a large part of the workforce training at NMJC, T&O staff have developed several trainings spanning the energy industry and more. Staff also encourage people to look into increasing their skills during economic slowdowns.

“I have lived in Lea County my entire life and have been in this position almost nice years – the best time to train is when things are a bit slower,” said Customized Workforce Training Coordinator Steve Saucedo. It is ideal to capitalize on the time available and take the trainings that are put off because of the lack of time. We do serve the oil and gas industry but an ability to offer customized trainings stretches beyond oil and gas training.”

“Training and Outreach offers a variety of key workforce trainings for Lea County and the region that have an immediate and positive impact on the area's overall economy,” said

McCool. “It is important to connect with the community and continually showcase the many training opportunities we provide locally, while continuing to connect with area groups about future training needs.”

Larry Hannah Training and Outreach Center is also available for companies and organization to host board, community and safety meetings. If you would like to tour the facilities or receive more information about any of these items, please contact Rachel Gallagher at 575-492-4716.



New Mexico Junior College

Press Release

Contact: Rachel Gallagher, rgallagher@nmjc.edu, 575-492-4716

The changing face of workforce training at NMJC: Saucedo helps lead NMJC to number one workforce training spot in the state



The changing face of workforce training at NMJC: Saucedo helps lead NMJC to number one workforce training spot in the state

Steve Saucedo patiently maps out times and dates of trainings through various training organizations and certifying bodies on a large dry erase board fashioned into a calendar. He's laying out a plan for upcoming workforce development trainings and seeing when and where he can add more. Before he finishes this, he gets a call from a local community organization wanting to do some workforce trainings with their administrators. Within minutes, he is going through his network of instructors determining who will be qualified and available to meet the request.

Saucedo, Customized Workforce Training Coordinator, has been doing this for almost nine years at New Mexico Junior College's Training and Outreach (T&O) Division. His mandate: to work with local and regional organizations, individuals and area businesses to offer access to a variety of workforce training courses for local and regional industry.

"The trainings that we offer are many: oil & gas safety; heavy equipment operator training; leadership; customer service; Command Spanish; computer software (MS Office; Adobe); human resource training; communication; well control/blow out prevention; and, conflict management, to name a few," said Saucedo.

Saucedo takes his role seriously and his goals are in line with NMJC's: 1) to reach as many people as possible and to equip them with necessary and leading skills for area industry and 2) to make NMJC one of the biggest and best workforce training providers in the state. With Saucedo's persistence and support from NMJC leadership, NMJC claimed that latter title in 2014 and Saucedo is eager to maintain that position once again in 2015.

"Steve's role at T&O has been instrumental in the exponential growth of workforce training and people served at NMJC," said Jeff McCool, NMJC Vice President for Training and Outreach. "I know the number of people we reach will only grow each year, and so will our trainings. We will continue to diversify and listen to what industry needs most in their employees, and design trainings based off that."

NMJC's T&O division beat out 17 other community colleges in New Mexico for the number of people served in workforce training offerings, number of new clients served, and total number of non-credit workforce training hours. This was the first time NMJC ranked number one in all three categories.

"We have gone from a division that was created out of the vision of our president and community leaders to being the number one ranked workforce training school in the state of New Mexico," said Saucedo. "Support from the NMJC president, the board, administration, and the dedicated staff of the T&O division have played a tremendous role in helping us reach this point."

Every fiscal year, schools in NM that conduct workforce training submit a report that contains the total number of people they have trained, total number of training hours, and the number of new clients served. Each year, the legislative session allots a certain amount of money to be divvied up amongst the schools who conduct workforce training based on the total number of training hours.

“It became a personal goal of mine in the 2009-2010 year to unseat the long-standing #1 ranked school in all 3 categories,” said Saucedo.

This milestone was immense for NMJC in many ways especially because competing schools like those located in the Albuquerque metropolitan area have much larger population bases to draw from.

“The fact that the long standing number one ranked school comes from the state’s largest city with a population 20 times the size of Hobbs and an enrollment 11 times that of NMJC made the achievement of this team goal that much more satisfying,” said Saucedo.

Saucedo explains that capturing that title doesn’t happen in a vacuum. It involves working diligently with local and regional companies, organizations and community representatives to ensure trainings are current and relevant to the constituents’ needs.

Part of Saucedo’s job is to also find the best location for trainings to best meet industry needs, which sometimes entails stepping outside the 15,000 square-foot Larry Hannah Training and Outreach Facility on the NMJC campus. “If there is an instructor available to teach the subject, we can find a way to put it together for you,” said Saucedo. “It is truly “training made to fit”. We literally have one of the finest training facilities in the region where we conduct trainings; but if it works out better for us to come to you, we can do that too!”

A large part of what has fueled T&O’s success in training is their agreement to offer classes through Texas Engineering Extension Service (TEEX), which is an OSHA Training Institute Education Center. In 2007, T&O offered approximately 10 oil and gas safety trainings.

“In 2015, NMJC is offering 70 oil and gas safety trainings through TEEX with 60% being taught by local instructors of my choosing,” said Saucedo.

Recently NMJC became one of only five organizations in Region VI (NM, TX, OK, LA, AR) to be offered the distinction of being a Cooperative Learning Center (CLC), which gives T&O the ability to hire its own local instructors for the TEEX trainings as well as an ability to generate revenue off of the trainings.

“We are also only six months into our new CLC agreement with TEEX and I look for that partnership to continue to grow,” said Saucedo. “My goal is for 100% of TEEX courses we offer to be taught by local instructors by January 2017.”

While many of the trainings through T&O are oil and gas related, Saucedo and the T&O staff have made large strides in offering a variety of trainings that span several industries and local

economic needs. This has helped the group to excel in its efforts and to respond to area industry trends.

“We are in the heart of the oil patch and the ebb and flow of that industry does affect us but I believe that our efforts to diversify our variety of trainings has helped to not only weather the storm when oil prices dip but to also have steady growth across the board. The staff of the T&O division has tremendous projects that are being prepped to launch in the near future that will put us into new markets that we have not been in before.”

Some new trainings on the horizon for T&O include an instrumentation & controls program and a lease operator program complete with a new oil & gas training pad designed to be a mock well site.

Sauceda adds that the very business model of NMJC’s T&O is what sets it apart from other workforce training organizations.

“Our business model is unique in the fact that we do not have any trainers on staff for the trainings I coordinate,” said Saucedo. “Everything I do is contracted or sub-contracted out. So, when I am out and about in the community or participating in regional events and functions, not only do I have my business cards handy to let someone know that I can help them out, I am also looking to collect business cards from individuals and organizations who are consultants, contractors, instructors who can help me fill a training need, if and when they opportunity arises.”

Sauceda explains that many organizations shy away from this model for fear of competition.

“We are about empowering our clients and providing them with quality, competitively priced options that positively impact their bottom line.”

For this year, Saucedo is expecting to more than double the training hours alone despite the recent dip in oil prices. Final tabulations of the three categories will likely be released in September. Saucedo is adamant about continuing to build T&O’s presence and impact in the community.

“Despite being at this job for over 8 years, I STILL come across individuals both locally and regionally who are surprised to hear that NMJC has a workforce training division. So, an ongoing mission of mine is to continue to lessen the number of “oh! I didn’t know you did that or that your division even existed” statements.

Sauceda adds that a recent restructuring of the T&O division to only offer non-credit training will help to solidify the division’s place in the community, state and the region.

“Now that the T&O division is streamlined and 100% focused on non-credit workforce training it is exciting to see what we can be and how far we can go,” said Saucedo. “Given that we earned the #1 ranking prior to being re-aligned gives great hope that we can continue to be a premier training division.”

For the T&O staff, recent achievements have only propelled the group to strive for more.

“At T&O, we are driven to change people’s lives by offering them greater career opportunities through quality, short-term, workforce training,” said McCool.

“We are not content to simply have earned the #1 ranking once – we would like to create a streak of those achievements while staying focused on giving our customers, clients, and partners the absolute best service possible,” said Saucedo. “We are not in the business of offering trainings because we think they sound good. We are in the business of listening and responding to demand.”

For more information about NMJC T&O, please call 575-492-4716.



NMJC Feature Article

June 16, 2015

Meeting Area Industry Training Demands: Tooker Develops New Lease Pumper Program For NMJC



Photo 1: Kelly Tooker (Center), Director of Oil & Gas Training for New Mexico Junior College Training & Outreach, leads a tour of the College's Oil & Gas Training Ground.



Photo 2: Contractors complete site work to NMJC's new Oil & Gas Training Ground in preparation for new trainings starting this summer.

Meeting Area Industry Training Demands: Tooker Develops New Lease Pumper Program For NMJC

Kelly Tooker straps on his safety hat and prepares to inspect tank batteries, pump jacks and wellheads in the open prairies of the Permian Basin. This petroleum engineer with more than 35 years experience in the oilfield is completely within his element out here. To many passersby this sight is nothing unusual in these oil-rich lands. But instead of being located on an oil lease, the equipment Tooker is inspecting is located on the New Mexico Junior College campus and is designed for real-time, hands-on workforce training. Specifically, the equipment is for a new Lease Pumper Training Program through the campus' Training and Outreach (T&O) Division.

Tooker, Director of Oil & Gas Training, said industry needs and requests drove the creation of this program and its training site.

"We have had many industry professionals asking for this type of training and have been fortunate to have their input as we design it," said Tooker. "This will be a key training for many individuals in our area that will provide industry with qualified, well-trained employees."

NMJC will unveil its new Lease Pumper Training in the next few months. The 10-day training is designed to give students a basic understanding of the duties of a Lease Pumper, including safe work practices, downhole fundamentals, lift mechanisms, tank battery operations, daily production gauging and analysis, crude oil sales and record keeping.

Students successfully completing this training will be certified in OSHA 10 and receive training in Microsoft Excel and Word, specifically for production analysis.

"The emphasis on good record-keeping skills is a must in the oilfield and is often a component left out of many trainings," said Tooker. "Our students will gain valuable knowledge of the overall production process and this critical skill."

Aside from the new Lease Pumper Training, Tooker has been preparing to unveil other oil and gas programs. Oil and gas programs currently under development include Overview of Petroleum Geology, Pumping Units and Chemical Pumps, Fluid Flow and Handling, Tanks and Fluid Measurement, Heater Treaters and Separators, Compressors, Automation, Pipe Fitting, Equipment Transportation and Storage, Valves, Computer Apps for Petroleum Personnel, Electrical Non Electricians, Troubleshooting Lease Operations, Enhanced Oil Recovery, Artificial Lift Systems, Well Control, Well Cleanout and Repair, Equipment Instruments and Controls and Pressure Pumping, to name a few.

"There are several key trainings pertinent to our area industry," said Tooker. "And there are many more currently under development."

Tooker and other staff at the campus' Training and Outreach (T&O) Division specialize in offering workforce development and customized training for the region's industries. And while Oil and Gas training has been a large part of the workforce training at NMJC, T&O staff have developed several trainings spanning the energy industry and more.

"Our goal is to help provide qualified employees for the many industries in our area," said Jeff McCool, VP of T&O at NMJC. "If we can better prepare our area's workforce, we can positively impact our region's economy and hands-on, quality workforce development is at the heart of that."

Other workforce trainings include a One-Week and Three Week Commercial Driver's License (CDL), Written HAZMAT CDL Prep, Microsoft Office, OSHA 10 and many other oilfield safety trainings. Many of these trainings are the only of their kind in the area, and are a key resource for area industry and the regional labor force.

For more information about NMJC's T&O programs, call 575-492-4716 or email rgallagher@nmjc.edu.